

Contact

www.linkedin.com/in/katharineklacansky (LinkedIn)

Top Skills

International Relations
Political Science
Team Leadership

Languages

Czech (Native or Bilingual)
French (Elementary)
Slovak (Full Professional)

Certifications

ELSA & Skills Legal Debate
Competition 2015: Excellence in Oral
Argumentation
Certificate of Achievement- Student
Venture Award

Honors-Awards

Deans Honour Roll

Publications

A Road to Riches or a Road to Ruin?
The Geo-economic Implications of
China's New Silk Road

Inside the Kremlin House of Mirrors:
how liberal democracies can counter
Russian disinformation and societal
interference

"Combatting home-grown terrorism
in Europe: a case for improved
police integration"

Katharine G. Klacansky

Business Development Manager – Commercial Real Estate at Y&T
Luxury Property Prague Czech Republic
Prague

Experience

Y&T Luxury Property Prague Czech Republic
Business Development Manager – Commercial Real Estate
2020 - Present (1 year)
Prague, Czechia

- Head of commercial property acquisition and development
- Analyses of market trends and conditions
- Client maintenance
- Data and Financial Reports
- Responsible for team management of the commercial real estate division
- Formulating and negotiating commercial real estate contracts

Unibail-Rodamco-Westfield
Commercial Partnerships Manager
2019 - 2020 (1 year)
Prague, The Capital, Czech Republic

The Commercial Partnerships division within URW is responsible for generating an important revenue stream for the business and delivering retail, media and brand experiences to their customers that create a unique proposition and differentiate URW to their competitors. Commercial Partnerships includes temporary and permanent kiosks, digital and static Media operated by media partners, and brand events, experiential and partnership activations in Shopping Malls.

- ✓ Support in identifying and maintaining relationships with potential retail and brand experience clients on a national and international level.
- ✓ Successful delivery of short term occupations, client activation and event/experiential partnerships
- ✓ Coordinating and managing the entire process from client acquisition to contract signing.

Aon Benfield
Reinsurance Broker - Risk Management Consultant
August 2018 - July 2019 (1 year)
Prague, The Capital, Czech Republic

Aon Benfield is the world's leading reinsurance intermediary and full-service capital advisor.

Role: Second in command Account Executive on leading projects in Bulgaria, Romania and Albania. Placement, Sales, Renewal and Servicing of reinsurance related contracts:

- ✓ Communication, negotiating rates and advising clients in making optimal capital choices that will empower results and improve operational effectiveness for their business
- ✓ Conduct analyses of various data related to reinsurance contracts

The Hague Centre for Strategic Studies (HCSS)

7 months

Assistant Intern Analyst

February 2017 - August 2017 (7 months)

The Hague Area, Netherlands

- ✓ Conducting both quantitative and qualitative research and analysis on a dynamic range of projects that include cybersecurity, StratCom, geo-economic and political trends/issues and risk assessment.
- ✓ Identifying and presenting strategic challenges for key clients such as the Dutch Ministry of Foreign Affairs and Ministry of Defense
- ✓ Co-author of two publications on Russia's disinformation campaign and China's Geo-economic Implications

Conference Organizer

May 2017 - June 2017 (2 months)

Ministry of Defence, The Hague, Netherlands

"Answering Russia's Strategic Narratives"

As part of the HCSS, co-organized a conference held at the Ministry of Defence in The Hague, which included three panels of top experts in the field of Russian Disinformation and European Security. The event was sponsored by NATO, TNO, and The Institute for Statecraft.

Association for Integration and Migration (SIMI)

Research Analyst Intern

May 2014 - July 2014 (3 months)

Prague, The Capital, Czech Republic

Education

Leiden University

Adv. Master of Science (MSc), International Relations and Diplomacy
(MIRD) · (2016 - 2018)

Simon Fraser University

Bachelor of Arts (B.A.), Political Science and Government/ International
Affairs · (2013 - 2015)